

# Delaware Bioscience Association VWR International

Agreement Highlights

# VWR Commitment to DelawareBio

- Two year agreement
- Direct support to DelawareBio
- Sponsor at all 2009 events
- Additional programs throughout the year
- Open to your ideas

# Benefits To The Membership

- **Competitive pricing agreement**
- **Enhanced discounts for chemicals**
- **Enhanced discounts for private label**
- **Additional discounts on focus areas**
- **Addition of Corning and GE Healthcare**
- **New manufacturer supported discounts**
- **Calibration and validation services**

# We've Got Your Back

- **Acetonitrile shortage**
- **Pricing volatility**

# Thank You