

DelBio Association

An industry association for Biotechnology in Delaware



January 18, 2006

Background

- Need to coordinate activities
- Need to develop central resource
- Need to interact regionally
- Need an industry representative

Benefits to Firms Participating in DelBio



- Identifies common problems and solutions
- Uses united efforts to gain results more quickly and easily
- Provides business networking opportunities
- Enables firms to address common needs
- Facilitates sharing of best practices
- Helps firms to identify industry gaps
- Interacts with local, state and federal agencies
- Membership benefits such as supplier discounts
- Coordinates activities with Pennsylvania Bio

Structure



- An independent association
- Modeled after Pennsylvania Bio
- Board will consist of:
 - University representatives
 - Industry representatives
 - State of Delaware representative



Path Forward

- **Create steering committee**
- **Incorporation and agreements**
- **Board of directors named**
- **Executive Director hired**
- **Membership drive**
- **Structural assistance from PA Bio**
- **State support for first year**

Dedication

- Industry participants
- Universities
- Karl Steiner, DBI
- Mike Bowman, DTP
- Jennifer Kmiec, Athena-Bio
- Governor Minner